



Case Study: Country Club

105 Full-Time Employees

Background

The client needed to free up budget space for overdue club improvements using a NY state insurance marketplace that could supply them with the critical HR support they needed.

Mission

- Identify opportunities to save the club money
- Increase benefit offering to all employees
- Provide HR support

HR X-Ray

- Initial discovery meeting
- Data collection

Evaluation

- Handpicked best benefit agency /HCM partner for client needs
- Engaged compatible PEO's suited to maximize impact
- Conducted audit comparing proposals
- Ensure fair financial comparison
- Disclose vendor specific nuances



Kustom HR is not the typical human resource firm. If your goal is to save money while enhancing employee benefits, their unique experience with PEO's is the perfect partner for you.

- Club General Manager



Outcomes

Uncovered
\$19,350 of Hidden
Cost Savings



Saved
\$148,625 of
Benefit Cost



Added
HR Support



Financial Impact

\$114,947 TOTAL SAVINGS

\$1,094 AVERAGE SAVINGS PER EMPLOYEE



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