



# Case Study: Construction Inspection Firm

36 employees in NJ

## Background

The client partnered with a Nationwide PEO for over 6 years and never went to market all while fees compounded annually. They preferred sticking with the current vendor.

## Mission

- Collect company data
- Go to market for viable options
- Negotiate renewal from a position of power



Saving time, money and a whole lot of aggravation is what I received by dealing with Kustom HR. Seamless process that I wish was in place years ago. Kustom HR will be my go-to from here on. Thanks for the follow through from start to finish.”

- Business owner



## Outcomes

Quick engagement: 3 weeks start to finish + Minimal effort required from client + Saved \$27,399 on healthcare + Reduced administrative fees by \$3,108 =

## Financial Impact

**\$30,507 TOTAL SAVINGS**  
REMAINED LOYAL TO VENDOR  
NO TRANSITION NEEDED



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